

HIPAA, NIST and ISO 27001 Consultants Interview with Anderson King

As one of the leading HIPAA, NIST and ISO 27001 consultants in the world, we're dedicated to proactive cyber security. One of our clients is Anderson King. He is the Director of Information Security and Technology at [Improvement Path Systems](#).

The Improvement Path Systems team was searching for a proven team of cyber security, HIPAA, NIST and ISO 27001 standard experts to help them manage their healthcare software solutions HIPAA and NIST compliance requirements and provide the independent attestation to its government clients they needed. Due to the complexity managing cyber security, HIPAA, NIST and ISO 27001 standards, Anderson and his team needed a trusted provider to help them streamline their security, audit, risk and compliance.



Anderson's interview with our HIPAA, NIST and ISO 27001 Consultants

Q: Anderson, please give an example how Lazarus Alliance helped you in your security efforts.

A: Lazarus Alliance Cybervisors really know their stuff. We wanted to achieve compliance with the NIST 800-66 and knew that we needed to start with a risk assessment based on NIST standards too. The NIST standards are really complicated and understanding what to do is pretty tricky. You guys guided us through the complexity in a way that really helped us understand how it all works together.

Another thing that really impressed us was ITAM. Everyone else wanted to use spreadsheets, email and file shares. It really made an impression to see these other security companies not handling our sensitive data securely. It's given us a great comfort knowing our data is protected with the highest standards we have seen.



Q: Anderson, Improvement Path Systems is working towards HIPAA compliance attestations by working with Lazarus Alliance. How has Lazarus Alliance helped you in this area in comparison to your previous audit provider?

A: Lazarus Alliance has been really patient with us along our compliance journey. What a huge difference it has made to us scheduling our collaboration as we work towards



our company goals. We've been able to collaborate through your ITAM portal when we are able to schedule events. Our team members come from different time zones and have their schedules to balance too so working with Lazarus Alliance has been great getting the best service and expertise in a way that works with our needs.

We love your ITAM platform and the proactive cyber security methodology. It all makes sense and a big difference to us.

Q: Anderson, in a few words, how would you describe Lazarus Alliance's expertise in the security industry?

A: Lazarus Alliance Cybervisors and assessors expertise exceeds anything we have experienced before hands-down. I've worked with other so-called experts over the years and you guys out shine them all with the depth of knowledge and talent brought to the table. We continue working with Lazarus Alliance because they continue delivering high caliber support to us. Our business is at risk and we wouldn't trust that to anyone else that we have encountered.

Q: Anderson, What are some of the challenges companies like yours face hiring cyber security consultants?

A: We did our homework! There are a lot of audit and security firms out there we found. We interviewed five (5) other companies and then found Lazarus Alliance bringing the total to six (6) companies.

Our needs were focused on a NIST based risk assessment, HIPAA compliance and improving our cyber security readiness for the company.

No other firm we interviewed had the deep industry experience and references, extensive knowledge of NIST, HIPAA, ISO 27001 and cyber security under one roof. Lazarus Alliance hit all the marks!

